

# AMERICAN Parade

Vol. 12, No. 11

November, 1953



Art  
Kaud

# AMERICAN Parade

Published for Employees of  
American Wheelabrator  
& Equipment Corp.,  
Mishawaka, Indiana

Vol. 12, No. 11—November, 1953

Joseph Flory, Editor

## Parade Wins National Recognition

Your editor was pleased the other day to learn that PARADE was the subject of an article in STER Magazine, published by The Champion Paper Company, Hamilton, Ohio. STER is slanted toward all persons connected with Industrial Editing, Public Relations and Advertising, and has a national circulation. It treats of subjects which are of interest or help to personnel in the above fields.

STER devoted over 2/3 of a page in citing the varied content of PARADE, and in reproducing the cover we used in July of this year. Naturally, we are happy to know that our little magazine drew such favorable comment from an outside source, and I wish to thank all of you for the little cooperative acts which helped so much in gaining this recognition. It is you who

make up the subject matter of PARADE. In this connection, I would like to say a good word for the fellow who is responsible for the attractive appearance of our magazine by doing a nice layout job. Thanks, Art Foller, for your cooperation in trying to give our readers at AWECO the best "little mag" in the area.

## Pater Noster (Our Father)

Who is it tills the arid boundlessness  
of night  
And ever sows and reaps the miracle  
of light?  
Who lights the sun that speeds the ray  
to warm the seed?  
Who brews the rain and pours the cup  
when there is need?  
Who stirs the seed to send the stalk  
to hold the flower?  
Who finds in clay the promised hue to  
crown its hour?  
Who lights its flaming torch? Who gives  
it June? Who sees  
To its fulfillment under tall cathedral  
trees?  
Who sweeps away the dark and stems  
tides of night?  
And fills the void with this vast  
majesty of light?  
And settles windows where He goes  
that we may see  
And bear true witness to a planned  
Eternity?  
Who built Today and found us forth  
to be its frame?  
Who floods the heart and shapes the lips  
to speak His Name?

By Eugene Gay-Tiff, Managing Editor,  
*Partners' Magazine*.

## On the Cover

America has been building the tradition of Thanksgiving for more than three hundred years. Like all truly great customs the centuries have not altered its meaning. The legend of its inception has been enriched with time, and the Pilgrim has become symbolic of the solemn purposes of Thanksgiving Day. What better symbol could we have for this holiday of the family than the righteous Pilgrim who stood against the world for his freedom of thought.

This dynamic painting of THE PILGRIM is the work of Herb Ruud. We believe that his technique in combining modernism and realism in individual elements, subject matter and color give the feel of Thanksgiving, both past and present.

## The Power of Example

People follow the example of others. It is the strange force of crowds which sweeps us along to that which, with sober judgment, we would never have done. No matter how unimportant a person you seem to yourself, someone is being led by you by invisible lines that reach out from you to him.

Somebody sees your footprints in the sand and is unconsciously going your way, perhaps because he knows no better direction to take. You are adding to the world's store of happiness or its heap of misery. This fatal power of leading others is inescapable. They follow us whether we want them to or not — so let us lead them well.

## AWECO Employees' Profit Sharing BOX SCORE

	Nov.-Dec.	Jan.-Feb.	Mar.-Apr.	May-June	July-Aug.	Sept.-Oct.
Each 2-month period shown	\$40,187	\$46,520	\$56,824	\$60,498	\$47,379	\$29,408 (SEPT. ONLY)
This year	\$40,187	\$86,707	\$143,531	\$204,029	\$251,408	\$280,816
Last Year	\$52,237	\$123,504	\$186,022	\$240,163	\$272,081	\$363,922

# DEPRECIATION

## A STORY IN ONE WORD



Depreciation is not a cheerful word, but one which we hear many times in reference to the operation of a business, and one which can not be ignored. Just what is depreciation, and how does it relate to a company and its employees?

Depreciation has been defined as the decline in value of an asset because of use, deterioration, or becoming out of date. There are other definitions, but rather than to consider these why not take a look at a simple example?

Most people's work involves the use of some piece of machinery. It could be anything from a typewriter to a lathe. As each year goes by this machine has one less year of usefulness ahead of it. It will either wear out from use, or deteriorate from rust and the elements, or it may just become so out of date and inefficient that it will have to be replaced with something more modern. Sooner or later every piece of equipment in the company is going to become useless. This also applies to the buildings or any physical object. When they are replaced it will cost a lot of money.

Figuring depreciation, then, is the process of building up a fund from operating revenue to eventually take care of replacements.

Suppose a machine costs \$1,000 new, and the company estimates that it will last for ten years. Let's also as-

sume that it will be worth \$100 in junk or resale value after ten years. We first deduct the \$100 and divide the remaining \$900 by ten years. The depreciation thus figures out to be \$90 per year. Each year \$90 is taken out of income and put into the depreciation fund for eventual replacement of the machine. This same process applies to buildings, desks and all equipment used by the company. There are other methods of figuring depreciation, but the end facts remain the same.

### IMPORTANCE OF DEPRECIATION RESERVES

If depreciation reserves were not built up for the day when replacements are needed, a company might find itself out of business, and without funds to buy new facilities. Employees who had staked their future with a firm would suddenly find no business and no job.

A person can apply the depreciation to his own personal affairs. Suppose someone owns a car that is getting on in years. He would, if he were wise, start saving a certain amount of money each year with which to buy a new car when the old one gives out. If he waited till the day the car collapsed he would, of course, be without a car.

One of the unfortunate things faced by business today is that for federal tax purposes it can only figure depreciation on the basis of original cost, whereas replacement costs today are usually much greater than original cost. A machine that cost \$1,000 a few years ago might cost \$5,000 today.

One of the problems in figuring depreciation is that new developments often completely upset a planned schedule. A new machine or process sometimes makes another machine or process completely useless.

If the old machine's depreciation rate had been set up on an anticipated lifetime of, say ten years, the whole thing must now be changed. Now the machine is depreciated in a matter of a few months. Another depreciation schedule is set up on the anticipated life of the new machine.

### UNSEEN BUSINESS EXPENSE

Depreciation is what might be called an unseen business expense. It is so easy to look at a huge machine turning out seemingly endless quantities of products to be sold at high prices, and assume it is all profit except for labor, shipping and raw material. But when it is known that the huge machine may last only a few years and cost several thousands of dollars to replace, it can be realized that a good many of the machine's products must be sold just to replace itself, not to mention the building in which it operates, offices, office equipment, platforms, heating units, conveyors and all the rest.

Depreciation is an unwelcome word, but we can make it less fearsome if we all plan ahead to meet it. Our company does realize the necessity of maintaining a reserve for this purpose, but we can do much to make it possible for management to obtain such a sum. The least we can do is to take care of the equipment we use so that it may last a year or two longer than had been estimated.

## One Customer's Opinion

We have nothing to add to this letter which was received recently from one of our customers—he tells the story for us of his own free will.

"In January of this year we installed a 66" W/A Swing Table. We are most pleased with its performance.

"Considering only the versatility of the machine and the superior quality of the work it turns out, the installation has more than justified itself. Our cleaning problem is, we believe, rather unusual. In addition to wheels and other parts used on industrial trucks and trailers we manufacture, our foundry unit also produces large municipal and construction castings for outside sale. Thus we are faced with the problem of cleaning castings varying in weight from one to 1,000 pounds.

"The Swing Table has taken them all in stride. Since its installation, we have junked two large tumbling mills and relocated our cleaning room, picking up valuable and badly needed space in the process. It has not only completely replaced tumbling but handles with equal ease the large castings, some of which previously had to be laboriously brushed by hand.

"But this is only part of the story. It also serves our welding, structural



How the 66" W/A Swing Table does every job.

steel, machine, plant, and rubber shops, doing such varied jobs as removing rust, scale, welding flux, and preparing the surface of wheels to receive molded-on rubber tires. In these operations it has replaced mechanical chipping, chemical cleaning and, in the case of cured-on rubber tires, both chemical cleaning and an extra surface grinding operation.

"We like American Wheelabrator's concept of service. Mr. L. T. Williams, who supervised the installation, was both competent and cooperative. Mr. Ray F. Frina of your Birmingham

office and Mr. Harold R. Groh, one of your service engineers, have both called on us and offered valuable operating advice.

"Partly because of the complex of operations it has replaced, we have made no detailed cost comparison. We do know that compared with previous methods the Swing Table is doing more work, better, in shorter time with less man-power."

Very truly yours,

E. F. Jakes, President

JAKES FOUNDRY COMPANY  
Nashville, Tennessee

## LAND OF THE FREE

Nearly every application form for a job contains this question: "Why did you quit your last job?" The answers can be really interesting and unusual as, for example, the following referred to in the *New York Times*:

"I was tired and wanted to lie in bed and collect my hospitalization."

"Wanted an extra day off to go to a picnic — boss said, 'No.'"

"They put me on the night shift and all I heard there were jokes about going to Denmark."

"Just because I gained 50 lbs. while packing candy, the boss insinuated I was eating too much."

"At the perfume factory they put me at filling bottles. I went home every night smelling of geranium and violets. My wife understood but one

night I got in the subway near six other guys. They all sniffed and looked at each other with funny smiles. That was enough."

"The foreman said my horse's tail hairdo was awful and to change it. I said, 'No' and that was that. Anyway, he was married."

"I was driving a cab in Florida because my wife wanted to spend the winter on the beach, but she divorced me to marry a lifeguard. When they hailed me and got into my taxi to go to their wedding, I slammed the door and walked away."

"I was secretary to a big oil man, but his shoes squeaked and he always wore white socks and a red tie. I ask you, how much can a person stand?"

"All day long the girl next to me was singing 'How Much Is That Doggie In The Window?' Art. Art!"

## AVOID THAT PILL!

Suppose someone were to show you a bottle containing 300 pills, all exactly alike. He tells you that one of these pills is deadly poison, 29 will cause violent illness and the rest are harmless. How much would he have to pay you to take one of these pills? Nothing could induce you to take such a risk.

Statistics show that for every 300 accidents, one will result in death, 29 will cause disability, and the rest will be harmless. In other words, when you take an unnecessary chance that may result in an accident, it's the same as taking one of the pills in the bottle, and you do it for nothing! The only reward you can possibly get is the saving of a few seconds' time or a few ounces of energy. So the next time you are tempted to "take a chance"—just remember the story of the 300 pills.

# AWECO Folks Act . . . . .

## TO THE TUNE OF \$15,000

Our employee pledges and Company contributions will provide the United Fund with \$15,000.00.

Over 75% of all our people subscribed; every department met its quota; two thirds of the departments had 100% participation.

It is especially fine to see the list of members grow each year. By your membership you accept your community responsibility.

It is a splendid record. Congratulations to all of you.

H. H. MILLER  
VICE PRESIDENT

Although our company was given an increased United Fund quota this year, they met it in true humanitarian spirit. Furthermore, it was done in less than the allotted time, and every individual who contributed in any way may be proud of the accomplishment. These two letters by Harold Miller and Ray Steele, two persons who worked so diligently during the campaign, will give you the United Fund story.

As your Chapter Chairman, may I again this year express my sincere appreciation for your generous support, enabling every Department to exceed their quota.

Especially my thanks go to the Union Committee, Steering Committee, Supervisors, and Solicitors for their fine cooperation.

If, at any time you may wish information concerning any one of the "3R" Agencies in the United Fund, I will make every effort to secure whatever may be necessary.

Sincerely,

R. S. STEELE  
CHAIRMAN, AWECO CHAPTER

The National Malleable & Steel Castings Company, Cicero, Illinois, is having success with a big 60 x 96 WATB in the cleaning of iron street lamp post castings. These castings weigh 125 pounds each, and it is possible to run 32 of them in a 12-minute cycle.

Irrigation Equipment Company, Inc. of Eugene, Oregon, is cleaning welded irrigation fittings in a 27 x 36 WATB, prior to hot dip galvanizing or bright line electroplating. They are using S-170 Wheelabrator Steel Shot, and the Tumbler has a rubber belt conveyor.

The Natural Products Refining Company, Jersey City, N. J., specializes in the production of chromium chemicals, such as bichromate of soda and potash, chromium sulfate for tanning and paint pigment industries, chromium hydroxide and chromic acid. The Dust Collector in use has recovered enough chromate ore to pay for itself in two years' time.

## NEWS and VIEWS of AWECO PRODUCTS

A No. 44 Model 112 KD D/C is in use at the Johns-Manville Products Corporation, Pittsburg, California, for ventilating various operations in the manufacture of roofing shingles. Here are some of them: Blise presses, where the shingles are trimmed; Perkins presses, for final trimming; a single scrap conveyor; a scrap "pre-breaker"; a bagger; the operation of filling a scrap trailer and other miscellaneous dust sources.

The Unit Parts Company, Oklahoma City, Oklahoma, is using a 20 x 27 and a 27 x 36 WATB in the rebuilding of used automotive parts. They say, "The total cost of blast cleaning these used auto parts, such as clutch discs, carburetors, distributors, shock absor-

bers, brake shoes, etc. amounts to only \$3.71 per hour, which is about 1% of the total cost of rebuilding them."

The Firestone Tire & Rubber Company, Akron, Ohio, uses one of our Model 64 Liqueamatics in the finishing of tire molds. The molds are being made of nodular iron, since it can be sized after completion. Passenger car tire molds up to 43" O. D. will be cleaned, and the compressed air from the center hose of this machine will be used for blowing out settled abrasive in the mold.

Mosley Machinery Company, Waco, Texas, is using a 72" W/A Swing Table and a No. 8 Model 70-A D/C for cleaning gray iron castings weighing from 5 to 500 pounds each. Production is approximately two tons per day. This is a new foundry in which Wheelabrator Equipment represents a larger investment than all other equipment combined.



# Off the Reporters' Cuffs

## Machine Work (Nights)

*By J. H. Heston*

Night workers agree that daylight saving time doesn't matter to them—they don't see the sunrise anyway.

When observed every night eating fried chicken, and asked why, Willie Headless said, "I can't afford anything else—you see I raise chickens and by the time I buy feed for them I can't afford to buy meat."

Charles Metzger is in Norfolk, Virginia studying Radar.

Supper-time Conversation Topic—Fallowen.

Hilgard Garner—"I am going to a 'maskerade' party."

Gibby—"You sure won't need a false face."

## Foundry Shake Out

KENNY HESTON

Don't be alarmed—this reporter is "subbing" for old Fred Bishop this month only. Seems the old "Snoo Bird" and his wife did some fishing during his vacation, with the usual fish stories resulting. They also attended the AWECO Corn Roast at the conclusion of that vacation. It was evident to all present, that he hadn't had too much fish or anything else to eat. The aftermath of the story is: it took several Doctors and much medicine to get our Isaac Walton back into the saddle. The management moved his desk out of the foundry office to the more healthy confines of the blade room.

Congratulations to Mr. and Mrs. Clarence Kniesley upon the arrival of Nancy Lynn to their home, Sept. 25. Nancy was officially weighed in at 7 lbs. 8 oz. Clarence reports the mother and daughter are doing fine but he is awful tired.

We have several new faces in the Foundry. One of them is Ervin Hayes who formerly worked in the Foundry

at Prairie Schooner Trailer factory in Elkhart. Also William Karoes has joined us after leaving the Holland Furnace Co. of South Bend, and takes the old spot vacated by Kenny Mair, who transferred to the Machine Shop.

The Foundry has its share of Notre Dame Supporters with those notorious Irishmen, Calvin "Adlai" Kelly, Al "Sheetslout" Haskie, Joe "The Fisherman" Vlack, and Walt "The Old Blaster" Ostrowski.

Of course, Tony Kolesar says he doesn't care who wins as long as it is the Chicago Cubs.

Neil Soule says he doesn't care who wins.

While Gerald Shireman says he just doesn't care.

Maurice Huff, whose two brothers have both served as policemen on the City of Mishawaka's finest, states he has always had to work for his wages. Now I wonder what he meant by that...

Walt and Jack Broden both claim the coming winter will be very cold all over the United States and even down into Tennessee.

John Williams, the man with many blade problems, says he sure longs for the good old days when his room was society for blades.

Be sure to read the Foundry News in next month's PARADE. It will again be written by that old Loganberry better known as "Fat Freddie" Bishop.

## Steel Stock

*Lynn Bowers*

A guy named Bowers bought an oil burner a long time ago, but just got around to installing it recently. The story goes that he was so thrilled at being able to do the job himself, that he tried the new unit out without taking care of one little matter. After putting the thing into operation he teared off to work. It wasn't long until he got a call from the good wife wanting to know what the idea was—the

house was full of smoke and would he get home fast? Then like lightning something penetrated into this Heating Engineer's dome—he had forgotten to remove a lot of paper which he had kept stuffed in the flue pipe until he was ready to install the new burner! Any you fellows need help on your besting problems?

Novel Casey—August 15—Boy—7 lbs. 2 oz.—Michael Eugene.

Rubert Weaver—August 14—Boy 7 lbs. 10 oz.—Daniel Paul.

## Office Memos

*Carol Staffelfelt*

To Ye Editor: George Jones, Market Research, is one big grin lately. You see, he is the fellow who owned the convertible Plymouth (or Plymouth convertible), and he finally found a "soft" buyer after weeks of frantic effort and wild claims as to the merits of the open air buggy. You will see him now (if you can keep up with him) in a Buick of undetermined age, yet with the potential of "passing everything between here and Niles." The report is that George had to throw in that old cap of disputed color to swing the deal, but this is also unverified as yet. Furthermore, he admits that he is so thrilled right now he may even forgive all the snide remarks made by some of his technical advisers at AWECO—a certain Henry J. owner in particular.

Engagements and births are still the thing around AWECO. Frank Culhane, Dust and Fume, and his wife Virginia have a baby girl born September 28th. Our former PARADE editor, Marjorie Frazee (Larsen) gave birth to a baby girl on September 28th, Virginia De Meester now has a son, born September 25th. The engagement congratulations go to Ernestine Barron and Ralph Bates, Jr.

More office changes—Ruth Robinson is now working for Gilbert Hill, Virginia Heberer took Ruth's place working for Donat Campbell. Another new girl is Bernice Luthackin working for George Lauer. Two other new fellows are Kubby Lou Dunn and Marilee Gardner, both in Sales.

Time to run now, but in leaving I'd like to say how much I would appreciate getting more news from all of you. How about it, boys and girls?

Your Rambling Reporter,  
Carol

## People and Events in the News



The citizens of Cromwell, Indiana, held a Centennial celebration recently and one of the "Big Guns" was our own "Opey" Linn, Maintenance, a native of that area. Considering that the growing season was short (eight weeks) he grew a pretty good crop of sideburns, mustache and goatee. We don't know yet where he got hold of the top piece and that black "string" around his neck. Anyway, everything was going along fine when I cornered him for the picture until "Lawson Bull" Joe Henderson, Maintenance, claimed that he was also one of the first citizens of Cromwell, and was entitled to equal billing with Opey. To humor the old fellow, we allowed him to crash the set. What is the meaning of this act? Joe and Opey are the only ones who can solve the riddle, but we'll wager that their answers are not the same.



It does everyone good to get away from money matters occasionally. William Wullman, our Budget Director, had a birthday recently, and this is how he celebrated. Standing by to "help" Bill with the cake are Mary Minick, Frankie Johnson, Barbara Ann Peck and Madeline Van Zant.

Frank Pedrony, Application Engineer, gave a talk recently to the Economics class of the Mishawaka High School. Slides depicting our equipment and processes were also shown. Frank says the real purpose of the affair was to give the students some conception of the part our company is playing in the industrial life of the community.

Another AWECO employee has retired. The latest is John Barua, Sweeper in Machine Shop, who came to work here in June of 1941. John intends to ease up now, and devote more time to his wife who has been in ill health for many years. On his last day here, he was presented with a radio by his fellow workers. John left with the best wishes of his associates to which we add our own wishes for the happiness of both John and his wife.



Maurice "Mac" McCally, Foundry Chemist, was married recently and his buddies presented him with a fine cutlery set. Here they gather to brief him on his future status in the home — that a fellow has no excuse for not helping in the kitchen if he has the proper tools for the job.

## New Faces

### Factory

Harold E. Butler, Ross R. Cauffman, Carmon Chambers, George W. Cole, Tammy C. Crittenden, Robert J. DeWulf, Charles D. Doty, George H. Fern, Marvin R. Fletcher, Robert D. George, Lyle D. Giddings, Joseph M. Gorbitz, Anthony E. Gorce, Ira L. Gragg, Wade B. Harrington, Orville L. Jeffrey, Robert A. Jencalik, Jean E. Jenkins.

William G. Karnes, Norman A. Kizer, William A. Kring, Thomas C. Leyes, Leo A. Miller, James Morrison, Lawrence V. Mueller, Eugene C. Nelson, Rene J. Pohuda, Kenneth B. Reynolds, Haggard Rhodes, Jr., Thomas R. Roushier, Walter C. Sauger, Howard D. Shafer, Rolland E. Stackman, Maurice W. Sullivan, Donald L. Vaneit, Lawrence W. Zachary.

### Miscellaneous

Carol Ann Boehlein, Neille I. Day, Robby Lou Dunn, Garlike Mae Gardner, Anne Lee Gibson, Virginia M. Heberer, Bernice LeBurkien, Lillian M. Lehman, Irene Moenhout, Barbara Ann Methling, Barbara Jo O'Brien.

## Add an Artery!

A "traffic detour" in the human body, an additional artery through which blood can reach the heart when existing arteries have become hardened, narrowed, or blocked, has been suggested by a group of surgeons. The method makes use of a strip of skin which has been raised from the chest. One end is left attached. The chest is then opened and the other end of the skin strip, rolled into a tube, is sewed to the heart. The skin, which contains many small blood vessels, soon becomes able to carry blood from the chest surface to the heart. New skin quickly grows over the chest. So it seems that as long as men continue to think, we are in for a better and more healthful life.

## From Make-up Man to Foreman

### CARL BRITTON

Carl Britton, Steel Shop Foreman on the night shift, started with AWECO in June, 1928. His first work was as make-up man. In 1928 he was made Group Leader over seven men. Carl has been on his present job since 1941.



We  
Knew  
Him  
When

# REPEAT...

## An Important Word with Us

You have all heard the old saying, "The proof of the pudding is in the eating thereof." Fitting this theme to our own operations at AWECO, we might have this to say: "The proof of the product is in the repeating thereof." Very few businesses reach full stature by relying upon one sale only to a customer. The key question for any user of our equipment is this: "Am I wise to buy more of the same type of machine, or should I try the product of still another firm?" If he has had success with his first choice, it is foolish to gamble, and his only logical answer is "yes".

Our company has a fine record of repeat sales of Wheelabrators to reputable concerns, and it might interest some of you to learn just where our machines go and to what extent. Following are the names of customers who use 10 or more of our units:

General Motors Corp.	315
Ford Motor Co.	132
U. S. Government	115
International Harvester Co.	90
Chrysler Corp.	88
General Electric Co.	67
Thompson Products, Inc.	51
Eaton Mfg. Co.	47
National Malleable & Steel Cast.	43
Timken Roller Bearing Co.	42
Borg-Warner Corp.	41
Curtis-Wright Corp.	35
Westinghouse Corp.	35
Bendix Aviation Corp.	25
American Brake Shoe Co.	24
Dayton Malleable Iron Co.	24
John Deere & Co.	24

American Steel Foundries	23
Allis-Chalmers Mfg. Co.	22
Magnus Metal Division	21
Associated Spring Corp.	20
Bloom Mfg. Co.	19
United Abrasives Corp.	19
Eastern Malleable Iron Corp.	18
Detroit Corp.	18
U. S. Steel Corp.	18
Campbell, Wilson & Campbell	17
American Radiator & Stand Service	16
A. F. Goodrich Co.	15
Crane Company	15
Ohio Rubber Co.	15
Goodyear Tire & Rubber Co.	15
Auto Specialties Mfg. Co.	14
Kellogg-Hoyes Wheel Co.	14
Oliver Corporation	14
Avco Mfg. Co.	14
Electric Auto-Lite Co.	14
Dana Corp.	13
Ohio Brass Co.	13
Grinnell Corp.	13
J. I. Case Co.	13
Western Electric Co.	13
United Corp.	12
Union Carbide & Carbon Corp.	12
Caterpillar Tractor Corp.	12
Kohler Company	12
Mouldville Harshey Corp.	12
Wyman Gordon Co.	11
Watworth Company	11
Packard Motor Car Co.	11
Singer Mfg. Co.	11
International Silver Co.	11
Kaiser Mfg. Corp.	11
Flam-B Tool Co.	10

In addition to the above, there are 738 other plants which use from 2 to 10 machines each.

### From Assembler to Foreman

We  
Knew  
Him  
When

#### WILLIAM RAPP

William Rapp, Steel Shop Foreman, began here as an assembler in February, 1936. He wasn't around long until he was promoted to a Group Leader. He stepped up to his present post in 1944. Bill's particular responsibility is to keep things moving well on the Tumbblast and Liquefactive lines.



From National Safety News  
Published by  
The National Safety Council



## Alertness and Teamwork Land Big Order

One of the biggest sales, from a dollar standpoint, was completed recently by our company when they sold the Navy Department 15 skew roll machines, 20 suction blast cabinets and 35 dust collectors. This equipment will be used in the production of 3", 5" and 6" projectiles in various depths in this country as well as in Guam, Hawaii and the Canal Zone.

Ernie Gibson, Sales Engineer and Ted Fawcett, our representative in the Philadelphia area, made a trip to Washington last April to tie up a sale of airlift rooms for the Marine Base in Georgia, and while there decided they would contact the Navy Department to learn why they were not blasting "live ammunition" for reconditioning as was the Army. Competition had previously gotten the lion's share of this type of business.

The result was that our Engineering Department was asked to draw up specifications. After several trips by Ernie and Ted, and concentrated efforts by our engineers, our company was able to present the lower bid which brought us the order. If any one of the persons involved in the project had not done his best the big sale may never have been ours.

## Don't Buy That Gold Brick

The Federal Trade Commission estimates that 3 billion dollars a year are lost by Americans in various schemes disguised with the old "gold brick" dressing—where much is offered for little investment. The unfortunate part is that these swindlers often have the outward appearance of honest people, while in reality they are clever and unscrupulous — and hard to detect. The following are only a few everyday examples reported to police and Better Business Bureaus.

Beware of the fellow who wants to sign you up for extensive repairs to your home, giving the impression that it will be used in an advertising exhibit, and that you will receive commissions. After you have paid your bill, you may never see him again.

Don't swallow the bait put out by most "Civil Service Schools," which give the impression that if you take their course, you will be assured of a post with the Federal Government.

They have no connection whatever with the Civil Service Commission.

Watch out for the photograph salesman who wants you to order baby pictures by saying that their studio is conducting a contest for national advertisers. It is generally a dishonest scheme.

Don't fall for the crooked C.O.D. trick—where a delivery man asks you to pay for a package because "Mrs. Miller, your neighbor" was not home when he called. When the parcel is finally opened it may contain crumpled up newspapers, a brick or dirt.

Go slow in ordering from the grass seed or nursery stock salesman. Be sure he represents a reliable firm, or you may regret the product you receive.

Probably the most contemptible among this type of swindlers is the

"Erasmus Chase"—the smooth talker who victimizes the bereaved by selling them flowers, Bibles, and other things falsely claiming that they had been ordered by the departed one. Sometimes they render bills when nothing is owed, and again they claim part payment has been made by the deceased and attempt to collect the balance.

There are many other swindles but these are some of the most common. Don't think that such cases are far-fetched—they are happening every day. If you have been taken in by any of them don't be ashamed to admit it. Report it to the police or Better Business Bureau so that it can be given publicity. Above all, get it in the open because dishonest operators depend upon secrecy to make their schemes function properly.

## The Pony that Money Can't Buy



Harley hitches Buster to the rubber tired cart which he made, while the grandsons "mount up."

The choicest are that if you talk to Harley Smediers, Maintenance, any length of time the conversation will get around to Buster, an important part of everyday life at the Smethers "homestead."

Buster is a Welsh Pony 23 years old, and has been with his present owner since he was six. Although he is bothered a little with the heaves, he can still do a lot of work for his master who has a small acreage near York and Kilne Streets east of Mishawaka.

Buster is a favorite with people as well as other animals. Whenever he is in the barn lot, kiddies gather as near as they can to visit with him. The heifer in the adjacent field even comes trotting to the fence to get a better look at him.



Here we see Buster, Harley, his two grandsons and the inquisitive heifer.

Harley says that "money can't buy Buster." Interestingly enough, he is insured, and the policy was written by another AWECO employee, Ralph Bauer, of the Steel Shop. Harley says Buster may live a long time yet, even if he has the "tobacco habit." Whenever the opportunity presents itself, Buster will nose around his master's pocket where the cigarettes are and help himself to them. No—he hasn't learned how to smoke, but he does chew, and finally swallows them. Harley says it keeps him from having worms.

## TIPS IN CARING FOR GAME



1. Experienced game hunters go properly equipped to take care of the mt. al.

2. As soon as the animal is killed the hunter should tag it and turn its head downhill so that it will bleed freely. Each piece of game should be bled if the wound is such that it will not do it.

3. Remove the entrails as soon as possible. This is easiest done while the animal is still warm.

4. A short cut to removing the feathers from ducks, geese or pheasants; can be taken by dipping the bird in melted paraffin, allow to cool, and then by peeling off the paraffin, most of the feathers come too.

5. A couple of days hanging will give your game birds a somewhat "high" flavor that many epicures find very pleasing. Deer should be hung or aged for a week or ten days.

6. As caring for game takes planning and preparation, so too does your future security take planning and preparation. Do so by getting on Payroll Savings and save U. S. Savings Bonds regularly for the future. And be sure to hang on to those Bonds!

Henry P. Davis says: "Payroll Savers of U. S. Savings Bonds are happy people. Why? Because they know their future is secure, with many good years of retirement ahead — and mighty fine hunting and fishing trips! I feel the Payroll Savings Plan is a sure way to future security."



## AWECO Advertising Wins Acclaim

The Jaugu Company, Grand Rapids, Michigan, which handles much of our advertising informs us that certain of our direct mail pieces, as well as Wheelabrator Digest, have won a-

wards in competition with 364 other entries. This not only speaks well for the Jaugu Company, but also for our own Advertising Personnel. These awards are reproduced here.

### From Furnace Operator to Special Representative

We  
Knew  
Him  
When



#### HARRY SMITH

Harry Smith, went to work for the Sandeutter Mixing Machine Co. in October, 1916, and has worked at various jobs through the years for American Foundry Equipment Co. and AWECO. His first job was operating the furnace turning out blades. Harry is now Special Representative in charge of sub-contractors. He spends most of his time on the road and travels from 400 to 800 miles a week.

## The Passing Parade

Foreman: "Hey, what are you doing?" Bricklayer: "I'm sharpening a pencil." Foreman: "Well, don't let anybody see you—that's a carpenter's job."

Ever hear of this kind of "Buy-Cycle?"

The more we buy, the more we sell; The more we sell, the more we produce; The more we produce, the more we work; The more we work, the more we earn; The more we earn, the more we buy.

When a woman driver steaks her hand out, you can always be sure of one thing—the car window is open. (Editor's note—Don't be angry with me, girls—I just took another guy's word for it.)

Helicopters are used to transport supplies up and down 7,000 feet of mountainous terrain in the wilds of British Columbia, where the Aluminum Company of Canada is constructing the world's largest aluminum producing center. Often the pilots have to shoot the tops off trees with rifles, in order to spot and make room for landing space.

"It's not the work I enjoy," said the cab driver, "it's the people I run into."

World War II caused many changes of native customs in the Near East. Arabian men used to ride majestically on the family donkey while their wives, laden with all sorts of burdens, trudged patiently behind on foot. Since the war, the wife walks in front. There are many unexploded land mines there.

Some of us jauntily saunter all through life, others rudely elbow their way through it, and the rest are pushed around in it and get trodden upon, until finally all are shoved through the exit.

Did you do that job today which you told yourself yesterday you would do the first thing tomorrow?

First mother: "How is your little boy doing in school?"

Second mother: "I won't know until I get his report card interpreted. I gotta find out whether 'P' means 'put-rid' or 'perfect'."

What men and women think of each other was the subject of a study by two University of California psychologists, who report, surprisingly, that there is generally agreement between

## True Enough! . . . .



**RUBBER CHECK LOSSES**  
IN THE UNITED STATES  
RUN AS HIGH AS  
**\$300,000,000.00**  
A YEAR!

**IN EARLY SCOTLAND**  
ONLY THE TALLEST MEN WERE  
SELECTED AS FOREMEN  
BECAUSE IT WAS BELIEVED  
THEY MADE THE BEST  
**LEADERS!**



**BETWEEN**  
80 AND 90 %  
OF THE TOP MANUFACTURING  
EXECUTIVES USED TO BE  
**FOREMEN!**



SOME SPECIES  
OF HUMMINGBIRDS  
WEIGH NO MORE  
THAN  
**A DIME!**

- Using new X-ray spectrographic analysis, scientists can detect one drop of oil in 250 barrels of water.
- By 1990, one-third of the population of the United States may be over 65.
- Ball bearings are a Twentieth Century invention. The first factory for making them opened in 1897.
- Women's brains are proportionately larger than men's (3% per cent of body weight), or compared with 2 per cent for males.
- The tobacco industry in the United States consumes over 20,000,000 pounds of sulfuric acid annually as a conditioner and mellowing agent.
- More than half the accidents in industry involve this infection and could be prevented by washing hands more often.
- During the last stage of the American Revolution as much as 400,000 died.
- American boys 10 to 15 pay cents on all their demands sold throughout the world.

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the two sexes. Both feel that women have greater moral character, poise, imagination, and understanding of children, but tend more toward grudges and violent outbursts of temper. The study showed both sexes

believe men to be more emotionally balanced, more intelligent and courageous, but less faithful. It appeared to be a toss-up as to which is more creative, the poorer loser, or the more stubborn.



**Doris Whitmer, Operator, Engineering,** came here in March, 1942. Previously she had been employed by U. S. Rubber Company and Wilson Brothers in clerical work. She is the widow of the late Larnam Whitmer, Malusawa High School instructor, and has two children. Doris enjoys many activities - gardening, sewing, hiking, swimming, horseback riding, baseball, music, novel, reading, church work and housework.



**Pat Plisschaert, Engineering,** worked for Bell-Band before coming here in October, 1930. She operates the blue print machine and does filing of prints. Pat says she likes to watch football games and enjoy a dancing. Her chief interests right now, however, is planning and working with her husband on "house plans." They are both eagerly awaiting the time when the home under construction will be completed.



**Chei Clincham, Drill Press Operator in Machine Shop,** came here in December, 1942. He first worked in Glasgow, Dept. A-26, after having spent several years with the Parma Washing Machine Company, at Sidney, Ohio. He has one son and one daughter. For the past two years Chei has been building his home. When he takes a little time off of this, he likes to read, especially the Holy Bible.



**Oswald Sator, Foundry,** came to work here in May, 1942. "Osw" operates the heat treating equipment on the night shift. He worked for the North Side Feed Store previously. Oos is a real family man, having three sons and five daughters. He says he divides his time off the job between raising golfers and doing church work.



**Walter Bullard's Electrician in the Steel Shop (Night).** He began work here in July, 1942, having worked last previously in a Hydro-Electric Plant in La Grange County. Walter is married and has two boys. He says that his outside interests are not many, but Pat Photography enjoys working in his garden and yard at all times.

## AWECO FOLKS on the JOB



**Florence Duncan, Purchasing,** has been here since June, 1951. Before that she had worked for the State Statistician of Wisconsin, and "been a wife and mother." Her duties vary - keeping records, compiling reports and correspondence. Florence says her hobbies are dramatics and music, and she likes to play bridge. She is active in church work, being a Sunday School Teacher in the First Presbyterian Church.



**Roy Raughter, Steel Shop,** has been here since April, 1942. He works for the most part as an assembler. He came to AWECO from Clark Metal Lost Company, Malusawa. Roy is married and has two married children. His chief activities are gardening "and above all other things fishing - other than that, he just likes to sit and read."



**Burton "Barney" Barward, Plant Engineer,** came to work here in November, 1935. He had previously spent several years with Shudabagge and Dodge Manufacturing Companies. Barney has three sons and a grandson. All three sons are officers - two in the Navy and one in the Marine Air Corp. Barney likes football more than any other sport. He is a member of the South Bend Shrine Club.